



EdgeWorks, Inc.

Business Focus

EdgeWorks, Inc.—Founded in 2001, a Veteran-Owned Small Business (VOSB) focused on ensuring mission success, specializing in: Strategy Formulation and Execution; Information and Intelligence Sharing; International Ventures; Program, Project, and Portfolio Management; Business Case Development and Financial Analysis; Business Process Re-engineering; and Budgetary Justifications for customers requiring the highest standards for which failure is not an option.

Mission

EdgeWorks is a highly respected strategy/program management firm specializing in innovative strategies for leading edge technology. Our value add is the ability to launch new programs and devise/implement get-well approaches for underperforming programs by inserting the right subject matter experts (SMEs) just-in-time, thereby decreasing customer costs as we maintain the highest standards.



SERVICES

Strategy & Leadership

- Strategy Formulation & Execution
- Information/Intelligence Sharing
- International Ventures

Program/Portfolio Management

- As-Is, To-Be, Business Case Analysis
- Budgetary Justification
- I.T. Transformation

Paradigm-Shifting Technologies

These are our key areas of focus, though our staff has a wide range of capabilities honed over years of dedicated service in high-pressure, high-visibility environments. Certifications include Project Management Institute (PMI) Project Management Professional (PMP) with TS/SCI CI Poly clearances.

As a trusted advisor to government agencies and teammates, we provide experts and integrated process/tiger teams. At EdgeWorks, we understand that our customers' continual mission accomplishment is our key objective and will work outside the box to ensure the most effective approaches are discovered and implemented throughout the conceptual, requirements definition, analysis, budgetary, operational, maintenance, and paradigm-shifting evolution/divestiture phases of programs.

Client benefits include minimal overhead and administrative costs and increased flexibility. Employees' continuing education, certifications, and communication skills are a hallmark of our services; a matrixed approach to knowledge management is a core competency. Employees are encouraged to exchange information with one another in real-time, thereby applying a synergistic approach where the whole is much greater than the sum of its parts. Confidential information is held in strictest confidence.

Clients

EdgeWorks staff have led and/or supported senior level/high-profile efforts in the following:

- U.S. Dept. of Homeland Security (DHS)
- DOD: U.S. Army, U.S.N., U.S.M.C.
- U.S. Treasury
- U.S. Intelligence Community
- Numerous Fortune 500 clients.

Contact

EdgeWorks, Inc.

President & CEO: Mike Farley
42798 Pilgrim Square
Chantilly, VA 20152

Telephone: (703) 597-WORK (9675)

E-mail: mfarley@edgeworks-inc.com

www.edgeworks-inc.com